

Est. 1911  
**DAVIESWAY**  
IDEAS TO FARM. EVERYDAY.

Est. 1960  
 **DASCO**  
HYGIENE • HEALTH • NUTRITION

Your vision. **Our business.**





*Australia's dairy industry employs almost 50,000 Australians and generates about \$4.4 billion in farm gate value. Daviesway is proud to have been one of those employers for more than a century – helping Australian dairy farmers confidently farm for their future.*



# Your market. **Our guarantee.**

Daviesway is the family-owned Australian company, which has been working shoulder-to-shoulder with its clients for 110 years.

Founded by Jack Davies – today, the company’s CEO is his grandson, John Davies. John has scaled the company – without sacrificing its personal touch. Daviesway specialises in building and/or upgrading dairies – offering full support from the planning, project management, and construction for one of Australia’s most important rural industries.

The Melbourne-based company knows efficiencies are closely aligned with new technology. You can count on Daviesway for world-class recommendations based on the best products available from the global dairy equipment industry. It includes a flexibility of choice that no other single-brand oriented company offers.

Daviesway includes a specialist calf-rearing department, a wholesale product division, and it’s well-known chemical supply arm, DASCO.

DASCO is the sole Australian dairy farm chemical manufacturing company dedicated to Good Manufacturing Practice (GMP).

It was the first to manufacture Ready-To-Use teat dips (2000) to address Australia’s water quality on-farm, and the first to introduce organic dairy chemicals (2021) in a nod to growing conversations surrounding sustainability.

Everything at Daviesway is anchored by two common threads – its products and its people – supported by three manufacturing divisions in steel fabrication, animal health, and chemical solutions.

It makes Daviesway the perfect choice for any progressive dairy operation – corporate or family – with its eye on the long game.

We guarantee it.



*Daviesway DASCO’s CEO John Davies with his late father, Frank Davies.*



*Daviesway and DASCO’s head offices sit adjacent to one another in Melbourne.*

*"Technology is one of the most meaningful and positive forces Australian dairy farmers have moving forward."*

*- Nikk Taylor, Daviesway DASCO Managing Director.*



*"I didn't think the Somatic Cell Count or teat condition could improve much more on the number of cows we were milking, but they did."*

*– Rod Cope, Leongatha (Victoria).*



*Daviesway Area Manager Brendan McGrath (left) shows Rod Cope (Leongatha, Victoria) the patented and popular Milkrite clusters.*



*Tailoring cow comfort solutions draws on best-practice from US-based VES-Artex Barn Solutions.*



*Heavy duty herringbone baling is manufactured by Daviesway's fabrication division.*

# Your expectation. **Our expertise.**

Daviesway and DASCO operates in six critical daily areas of the dairy farm.

- **CAPITAL EQUIPMENT** – A diverse range of manufacturing/installing/building and upgrading milking machines, including feed system stalls, and a wide range of bailing systems.
- **HYGIENE** – Dairy chemicals and udder health, including an organically certified range.
- **CALF REARING** – Specialist calf rearing team, along with a comprehensive calf rearing and supplement range.
- **SUPPLEMENTS** – Daviesway manufactures or sources the best-of-the best globally.
- **AFTERMARKET PRODUCTS** – Aftermarket dairy farm consumables sourced world-wide including: spare parts, footwear, filter socks, and clothing.
- **SERVICE AND SUPPORT** – Daviesway doesn't walk out the gate when the dairy is complete. It continues in a service, technical support, and chemical supply role.

Daviesway has designed, manufactured, and installed every style of dairy system available, from simple one or two-cow portable milkers through to mid-sized herringbone swingovers, large scale rotaries, and free stall barns.

Its team includes qualified project managers, installation engineers and expert diagnostic technicians with the ability to capture maximum dairy performance.

It is anchored by Daviesway's popular and savvy head of capital works, Bruce Treble. Bruce specialises in milking machinery, capital equipment, quoting, and technical information.

Daviesway's calf rearing division has also re-defined detail and innovation. Its unparalleled range includes cost-effective pasteurisers through to state-of-the-art feeding equipment, calf housing, high-strength probiotics, supportive treatments, and hygiene products.

Daviesway's chemical manufacturing division, DASCO, is GMP accredited for veterinary preparations by the APVMA (Australian Pesticides and Veterinary Medicines Authority).

All of Daviesway's divisions are fully supported by dedicated and resourceful teams that are finely tuned to meet your expectations.



*Bruce Treble's practical experience helps dairy farmers find the right solutions - often with money-saving ideas they haven't considered.*



*Rotary dairy – 60 units*

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Rapid release configurations are an efficient take on the herringbone dairy when there is enough space.



A FLO-TEK line milking machine, which Daviesway installed in Indonesia.

*"You really only hope to build one dairy in your life, and Nico Polato's knowledge is unquestioned."*

*— Rod Warren, Winnindoo (Victoria).*

# Your requirements. **Our capabilities.**

Building your dairy, your way is where Daviesway shines.

The decision to upgrade an existing facility, or to build a new dairy or barn is enormous. In that moment, planning is arguably the most critical part of the project.

Daviesway's experience, access to leading technology, global connections, local knowledge, and the ability to think outside the box gives its team unparalleled flexibility and scope.

Combined with its exceptional listening skills, this team takes the time to fully understand your requirements, so it routinely delivers elevated and/or more cost-effective solutions.

Daviesway's team works throughout Asia and it also manufactures dairy equipment and components for other global milking machine companies from its Warragul fabrication division in Victoria. It remains committed to finding the most relevant new technology and products sold by companies Daviesway resonates with.

One of the biggest advantages is that when your dairy or complex is complete, Daviesway's team doesn't just walk away.

Its technicians, sales staff and after-market providers continue to service, trouble-shoot, advise, and give ongoing day-to-day support.



*Daviesway DASCO in-house service technicians not only service the dairy, they trouble-shoot, advise and supply dairy chemicals.*

*"We're building a dairy to do the best possible thing by your cows and your operators."*

*– Greg Lechte (pictured below right) – Daviesway's Warragul Sales Manager – visits a Cuthbertson family farm after a successful upgrade to a 24 swing-over herringbone dairy.*



*Daviesway builds and exports rotary glands worldwide from its Warragul fabrication branch in Victoria.*





*Daviesway's performance on Rod and Jess Warren's 2017 dairy upgrade helped it secure their repeat business in 2020 when the Victorian couple built a new 60-stand rotary dairy on a greenfield site at Winnindoo for their 950-cow herd.*



*Daviesway successfully took on a technical project when it converted a 60-stand dairy cow rotary into a 120-stand goat dairy capable of milking 8000 goats in South-Western Victoria.*



*Daviesway distributes VES-Artex Barn Solutions in Australia because the US-based company has unmatched knowledge in cow cooling conversations.*



# Your future. **Our technology.**

Technology is one of the most meaningful and positive forces Australian dairy farmers have to achieve efficiencies and save costs moving forward.

Daviesway keeps a finger firmly on the pulse when it comes to relevant global advances, while simultaneously pushing forward with its Australian-made and/or bespoke solutions.

It delivers consistently superior results because it can tailor dairies to a customer's needs, by combining its knowledge with a myriad of technical options.

Whether you are building a new dairy, converting a facility for milking goats, or designing a barn with a firm focus on cow comfort, Daviesway can help you avoid any speed humps, potholes, or budget blowouts.

Within its extensive and often modular capital equipment range, Daviesway notably offers the revolutionary Milkrite triangular vented liners and CR-1 Automatic Cup Removers (which can be retrofitted to most dairies).

Daviesway is also the sole company manufacturing organically certified dairy detergents and teat sprays through its chemical manufacturing arm, DASCO.

DASCO manufactures a wide range of acids, alkalis, iodine solutions, in addition to heavy duty chlorinated powders and a complete range of teat disinfectants, including chlorhexidine and ready-to-use iodine teat dips and sprays. They are all supplied through leading retail outlets throughout Australia.

Daviesway stepped up to produce organic chemicals because it recognises our future generations need sustainable solutions.



DASCO's industrial chemist Hamish Hunt is part of the team which delivered organically certified dairy chemical.

*"CR-1 is in a league of its own. Calibration is done via a phone app. You can adjust the parameters while you're standing there looking at it."*

- Nico Polato, Daviesway dairy build specialist (pictured right).

Patented Milkrite triangular shells and liners offer a revolutionary air vent at the mouthpiece of the cup which limits milk splashback and cross-contamination between cows.



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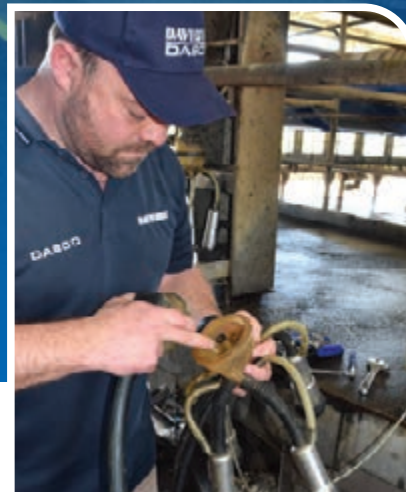


*"It's always great seeing the dairy go up, and taking a pride in your work."*

*– Paul Dawson, Daviesway dairy technician (Victoria).*



*Daviesway distributes world-leading automated calf feeders in Australia for German company Holm & Laue.*



*Peter Parniak (Victoria) completes a hygiene check. He is part of Daviesway's national after-sales support network.*

# Your needs. **Our service.**

Daviesway has evolved and developed in-step with your needs.

Today it not only supplies, installs and services milking systems with the professional technical support from its retail outlets and dealer service networks throughout Australia.

It also stocks a comprehensive blend of nutrition, health and hygiene solutions – along with animal housing facilities, and calf rearing systems from around the globe. The trend towards larger dairy farms is covered by its state-of-the- animal housing, free stall barn equipment, along with the knowledge to get it right.

In the calf rearing space Daviesway continues to set the bar. With a calf rearing specialist on-board, an expansive and relevant range it shatters the glass ceiling with regard to calf rearing products, and after-sales support.

Its educational work in this space has unashamedly challenged the industry. It remains committed to sharing best-practice and product advances, because its team fully understands the value of the next generation.

Daviesway carries Australia's largest range of dairy consumables. They are readily available in more than 700 retail outlets throughout Australia. Its DASCO chemical range is also available through Daviesway's trusted retail outlets.

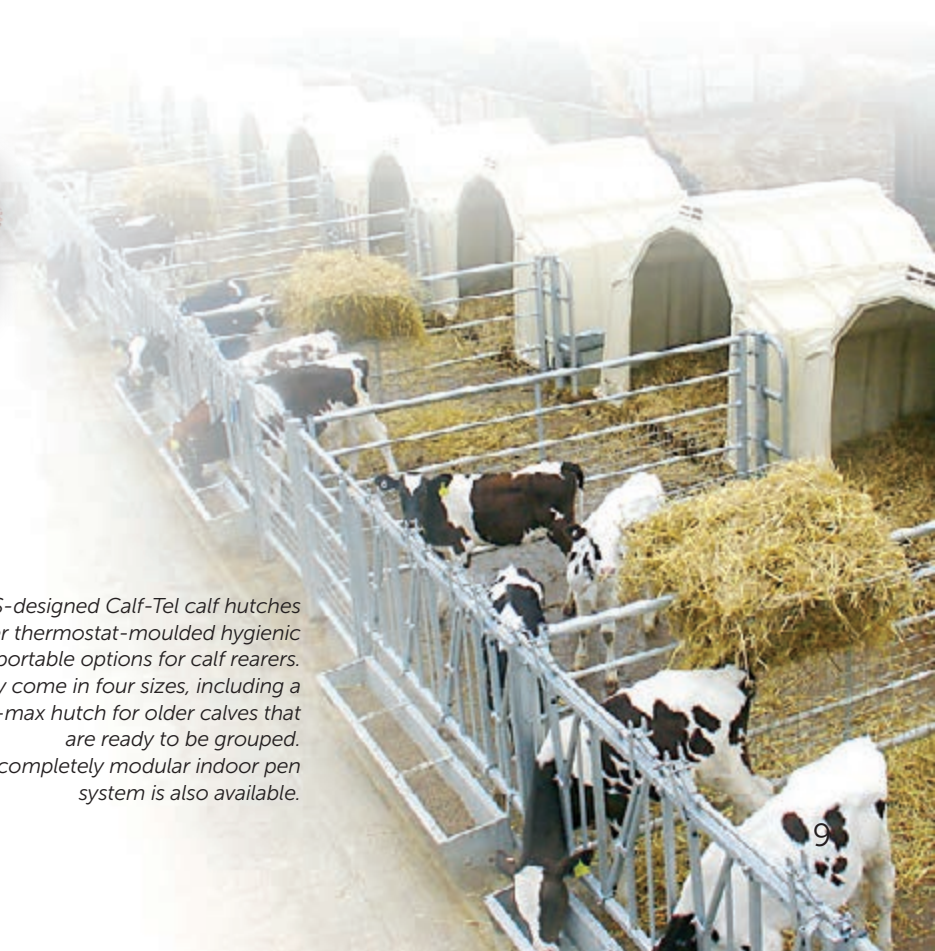
DASCO's service and sales technicians are arguably the best in the business, and they are conveniently stationed throughout the country.



*Daviesway DASCO's Shaun Kingston (Tasmania) can check the entire milk line within minutes with an in-line camera. Daviesway DASCO's service is free for its chemical customers.*



*Stallion's 50-teat, open-trough tanker, mixer and calf feeder from New Zealand self-cleans in three minutes.*



*US-designed Calf-Tel calf hutches offer thermostat-moulded hygienic and portable options for calf rearers. They come in four sizes, including a multi-max hutch for older calves that are ready to be grouped. A completely modular indoor pen system is also available.*



*Daviesway can project manage any dairy build from a simple walk-through herringbone to this 80-stand rotary for Australia's largest single-site dairy, Moxey Farms, at Gooloogong, NSW.*



*The Flo-Tek dual gland and sanitary trap system is manufactured by Daviesway's fabrication division at Warragul, Victoria.*



*Daviesway's in-house steel fabrication division brings renowned craftsmanship, and makes everything possible.*

# Your project. **Our commitment.**

Daviesway has two game-changing advantages when it commits to your project.

Its products and its people.

They are truly the jewels in its crown, which means your project not only delivers on its promise - it happens on-time - and, on budget.

Its commitment to truly listen to its customers means you can trust Daviesway's team to deal with everything from the daily build decisions to the final detail others don't think of.

And, they can be as involved or as uninvolved as you choose.

Every installation – from a walk-through dairy to a facility milking several thousand cows – gets the same dedicated 24/7 response.

Full CAD drawings with isometric layouts, showing operator positions and cow-flow leaves no stone unturned before building starts. Daviesway represents the brands it believes in, and – together with its in-house stainless steel fabrication division – it can produce any milking machinery design.

This is Daviesway's wheelhouse, and it is committed to achieving the best outcome for you.

Every time.



*When your dairy is complete, Daviesway will be there for support and training.*

*Once the decision to build is made, the next choice is whether to do it on an existing site, or to break new ground.*



*After sales technical support and service is only a phone call away.*

# Our solution.

Daviesway understands that all projects are different, and that people make different choices.

That's why it offers broader options than any other company in the Asia Pacific. Along with its unparalleled after-sales technical service/sales support and comprehensive product range, it is nimble enough to move quickly, and big enough to handle any job.

You can count on Daviesway for world-class recommendations – based on the best products available. It comes with the additional flexibility of three manufacturing divisions in steel fabrication, animal health, and chemical solutions.

Daviesway is also the leading supplier of meaningful dairy-related products and chemicals, which are available from an extensive national network of retail stores.

It gives its customers the confidence to know that this home-grown company is comfortably across every part of their business that includes the dairy, the calves, and the cow comfort conversations.

For the right solutions, choose Daviesway.

*"We appreciate that dairy farming is not all a 'one size fits all', and I would urge you to talk to our team if you are considering your options."*

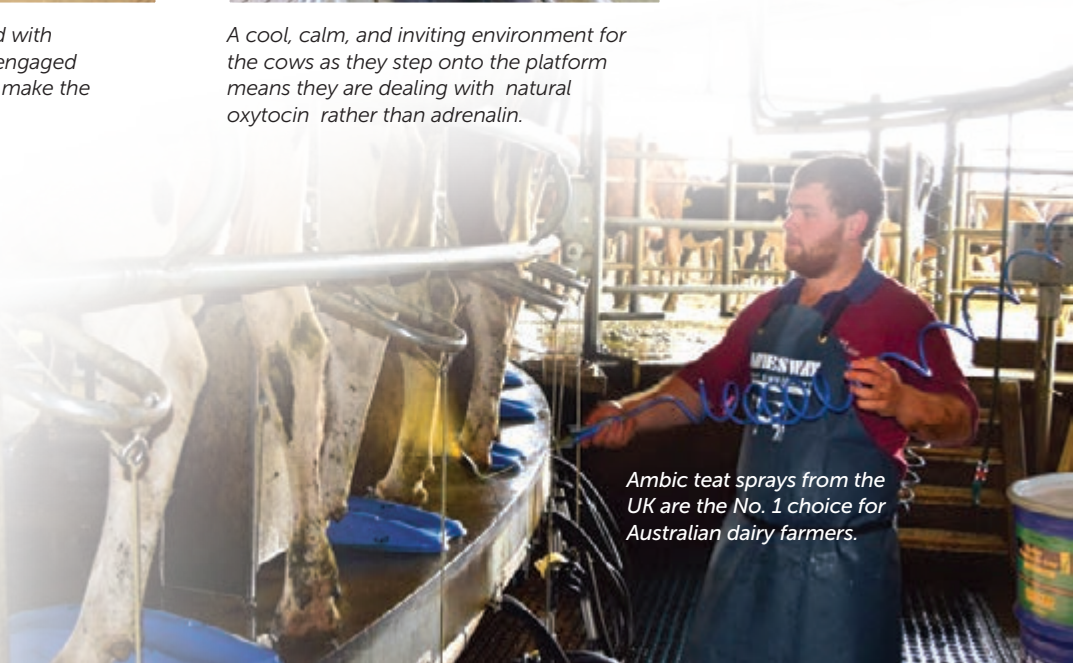
- Nico Polato, Daviesway dairy build specialist.



*Cow flow in the dairy is closely aligned with time efficiency. Rod and Jess Warren engaged Daviesway's Nico Polato to help them make the right decisions on their greenfield site.*



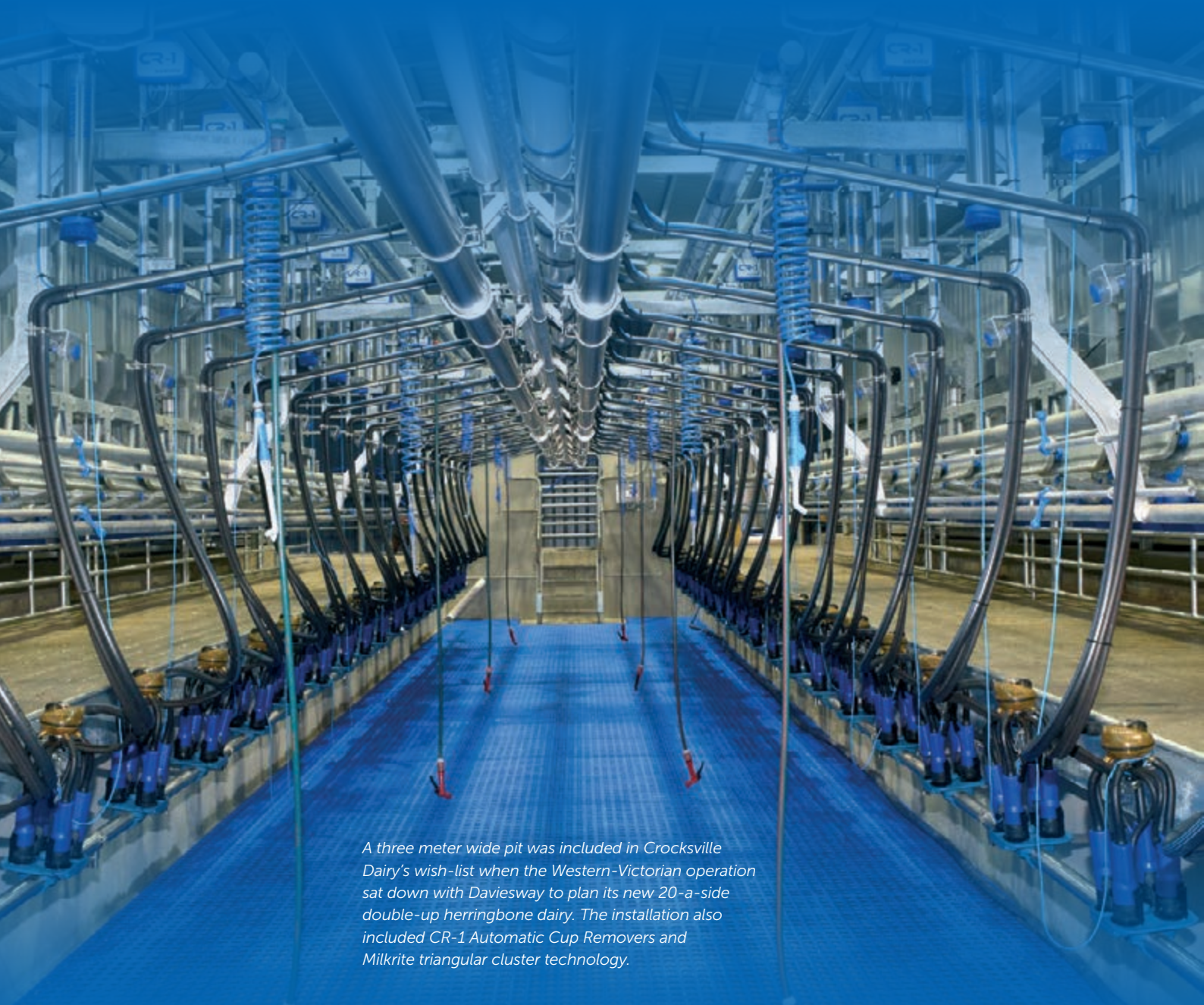
*A cool, calm, and inviting environment for the cows as they step onto the platform means they are dealing with natural oxytocin rather than adrenalin.*



*Ambic teat sprays from the UK are the No. 1 choice for Australian dairy farmers.*

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*A three meter wide pit was included in Crockville Dairy's wish-list when the Western-Victorian operation sat down with Daviesway to plan its new 20-a-side double-up herringbone dairy. The installation also included CR-1 Automatic Cup Removers and Milkrite triangular cluster technology.*



*A calm milking environment matched with a stress-free exit makes milking a pleasure not a chore.*



*New Zealand's Skellerup Master Blaster hose uses up to 30% less water, and delivers 450 litres/minute.*

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*DASCO's head office in Melbourne sits directly opposite Daviesway's Heidelberg address.*



*Daviesway's fabrication division is based at Warragul, Victoria.*

